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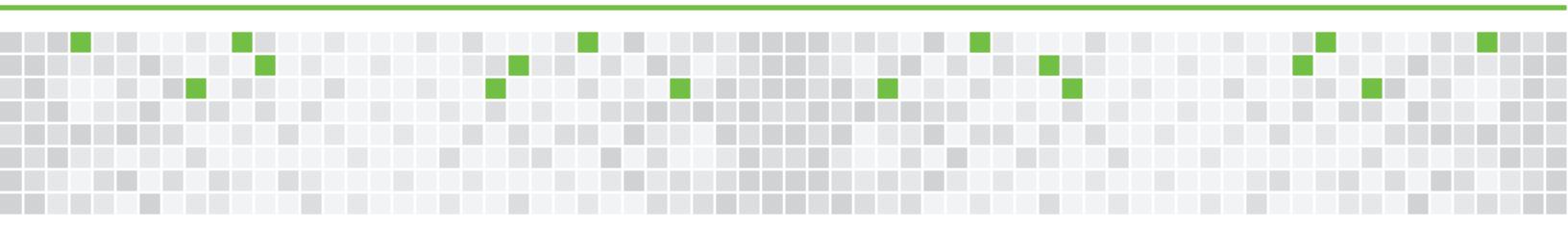
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MC-6099A 9/14









# Build better. Build more. Spend less.

# Maximize Competitive Advantage

#### A contemporary model for profitability

#### A Changing Market

The electronics landscape is continuously evolving to meet the demands of a dynamic market. Products that were once exclusive have undergone mass global adoption, driving extreme diversity and complexity, shortened product lifecycles, and the expectation for higher performance at the lowest cost.

#### **New Expectations**

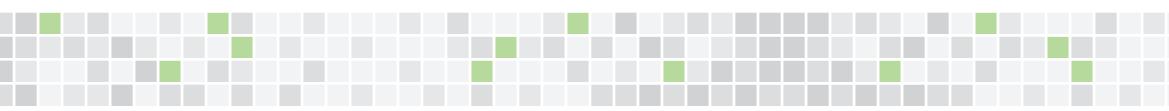
Today's requirements present electronics manufacturers in all production environments with a significant challenge to reduce costs and time-to-market in a contracted market window – all while delivering the best in features, flexibility and performance in the products they build.

Whether prototyping or sustaining high-volume production, manufacturers must leverage efficient, adaptable, cost-effective solutions to meet these objectives and ensure profitability in a highly competitive market.











Build Better. Build More. Spend Less.

Fuzion<sup>™</sup> enables manufacturers to accommodate the most diverse revenue stream and produce a full range of products in a lean environment – build any product at any time, accelerate new product introduction and ramp to volume, maximize utilization, quality, and yield. Fuzion enables operational excellence to deliver considerable cost savings, increased productivity and ultimate profitability.

## Maximize utilization and Overall Equipment Effectiveness (OEE)

- High-mix agility
- Sustained high-volume productivity

#### Optimize performance for any product mix

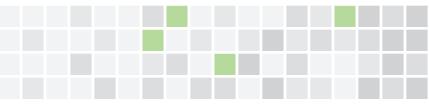
- Build any product at any time
- Solutions for any environment

#### Accelerate NPI and achieve 100% first-pass yield

- Comprehensive prototyping solutions
- Seamless transition to volume

#### Enjoy lowest cost of operation and ownership

- Lower CapEx investment
- Reduced operating costs



## Peak Efficiency



#### Increase utilization by up to 50% and maximize OEE

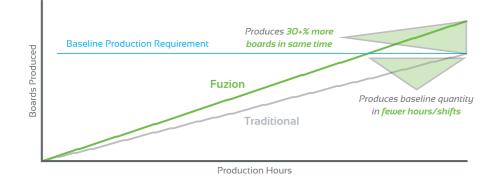
#### High-mix agility

- Reduce or eliminate setups with multiple, fixed family or flexible schemes, thereby increasing output or eliminating production shifts
- Streamline changeover with off-line/auto-online setup validation and dynamic bank change
- · Promote a lean environment with smaller lot sizes, reduced WIP and increased turns

#### Sustained high-volume productivity

- · Continuous production flow enabled by splicing, duplicate/alternate feeder replenishment, feeder-low warnings, and feeder hot swap
- Minimize replenishment times with easy-loading ion™ feeders
- PCB staging and component pre-pick for < 30 second pulse rates

#### Fuzion efficiency = greater output



- Eliminate setups and reduce setup time for up to 50% utilization improvement
- Eliminate head changes and machine reconfigurations for new products
- · 20+% more boards in same time frame or eliminate production shifts and acheive the same output

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#### Optimize performance for any product mix

#### Build any product at any time with unmatched flexibility

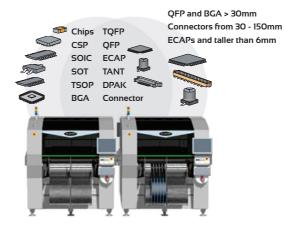
- Handle the broadest range of components, package types, board sizes
- change, 40mm-tall part capability, and advanced feature recognition
- · Support advanced process requirements with high-end accuracy and technologies

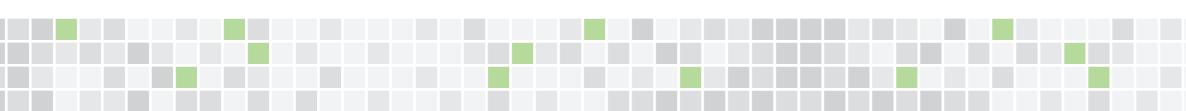
#### Solutions for any environment

- Comprehensive portfolio and scalable configurations (from LVHM to high-volume)
- Complete assembly line solutions from high-speed chip to extreme odd-form
- Realize machine/line balance and achieve predictable output regardless of complexity due to the widest overlapping component range between placement heads
- · Flexibility to meet new market challenges throughout the product lifecycle

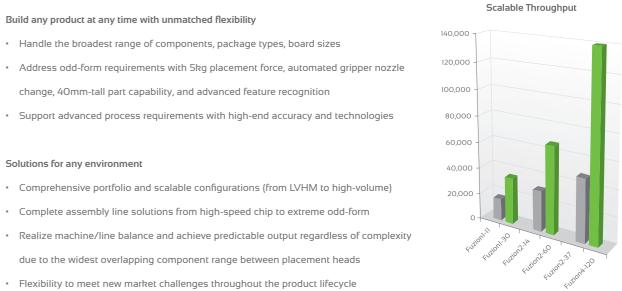


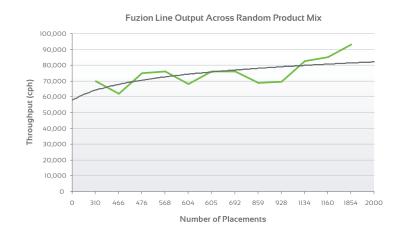
#### Change the program, not the line





# **Ultimate Flexibility**





## **Streamlined Introduction**

## Accelerate NPI and achieve 100% first-pass yield

#### Comprehensive prototyping solutions

- Prototype on a single platform
- Eliminate production validation time using off-line board and component teach and verification
- Ensure fast and precise NPI with direct data import, on-the-fly production editing, auto
- board/feeder/component teach, and post-placement inspection
- Support NPI with tape, tube, strip, or tray feeding capability and a large on-line nozzle inventory

#### Seamlessly transfer from NPI to production volume

- Common platform supports common program, feeders
- No secondary process validation required



Seamlessly transfer from NPI to volume production



#### Fastest time to market, highest yields

- Sequential process for complete board build
- Quickly generate and optimize fiducial, feeder, placement, and component information
- Full editing capability for all aspects of programming in preproduction NPI mode, and dynamic on-the-fly editing in full production mode eliminate need for machine stoppages and reduce scrap and repair costs
- Semi-automated solder paste and post-placement inspection







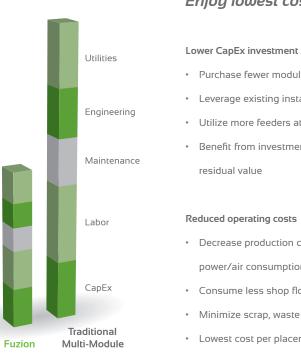








Post-Placement Inspection





Feeder Inspection

Fiducial Inspection

Pre-Placement Inspection

Component Teach

Component Inspection





# Value Designed In

## Enjoy lowest cost of operation and ownership

- Purchase fewer modules versus alternative solutions
- Leverage existing installed base of feeders, nozzles, spares, training, etc.
- Utilize more feeders at the lowest capital cost per input
- Benefit from investment protection with future-proof technologies and the highest

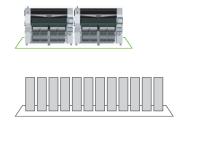
- Decrease production costs with fewer operators, less maintenance/consumables,
- power/air consumption, programming and labor/repair costs
- Consume less shop floor space with fewer modules and tighter line spacing
- Minimize scrap, waste and rework through closed-loop yield features
- Lowest cost per placement and superior yields for high-volume applications

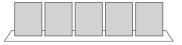
#### Lowest cost per input. Most inputs per floor space.

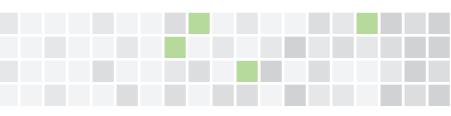




5x traditional platform line 500 feeder inputs 1.6x CapEx







## **Solutions for any Market**

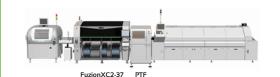
NPI / All-in-One Single-machine solution from prototyping to LVHM



Medium-Volume, Medium-Mix *Highest flexibility (front/back setups)* 

Medium-Volume, High-Mix
-------------------------

Quote any job and turn it quickly



Scalable NPI – volume, smaller/low-volume OEM/EMS, higher-complexity markets
20-25k line cph real throughput
Advanced NPI software, Auto component teach and edit on-the-fly for immediate first article
270+ 8mm inputs, 58 random access tray inputs, strip tape and track feeder support
Large PCB size range: up to 610 x 1300mm (24" x 51")
Large component range: 01005 - 150mm, micro BGA, + PoP, odd-form
Off-line component teach and program validation
Direct CAD/Gerber import with BOM merge
Leverage component range and single-machine process capabilities



zion1-30 Fuzion1-30 Fuzion1-11/DT

Medium-Volume OEM, White Goods, Military, Medical

30k - 45k line cph real throughput

Rapid changeover with full feeder bank exchange, family setups

User-friendly offline setup and validation with self-ID feeders

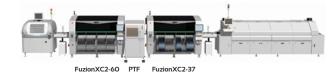
390+ 8mm inputs, 40 random access tray inputs, track feeder support

Large PCB size range: up to 508 x 635mm ( 20" x 25")

Large component range: 01005 - 150mm

Extensive component range overlap across all modules for easy balancing

Leverage zero setup time with front/back changeover schemes, dynamic bank change, auto PCB support



Complex assemblies, EMS/ODM manufacturers, Server/Data Storage, Internet Infrastructure, LED Signage and Displays 40-50k line cph real throughput Advanced NPI software, edit on-the-fly for immediate first article 540+ 8mm inputs, 58 random access tray inputs, strip tape and track feeder support Largest PCB size range: up to 610 x 1300mm (24" x 51") Large component range: 01005 - 150mm connectors, micro BGA PoP, odd-form capable

Leverage feeder capacity and flexible (Feeder Anywhere) setup capabilities, auto PCB support

## Higher-Volume, Medium-Mix

Efficiency and no compromises for constantly changing environments

High-Volume, Lower-Mix

Ultra High-Volume

mobile phone production

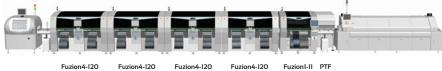
Complete solution for high-volume

for competitive cost advantages

Little derate and the highest utilization

60k - 80k line cph real throughput

100k - 150k line cph real throughput Auto tray replenishment



Mobile Phone 280k - 320k line cph real throughput



Juzion 2.60 Euzion 2.60 Euzion 2.27 Euzion 1.11/DT

- Industrial, Telecom, Computer, TV, SetTop Box, Gaming, Tablet
- Rapid changeover with full feeder bank exchange, family setups
- User-friendly offline setup and validation with self-ID feeders
- 480+ 8mm inputs, 40 random access tray inputs, track feeder support
- Large PCB size range: up to 508 x 635mm ( 20" x 25")
- Increased multifunction and odd-form capacity (25mm tall, 5kg force capable)
- Extensive component range overlap across all modules for easy balancing
- Leverage zero setup time with front/back or left/right changeover schemes, dynamic bank change, auto PCB support

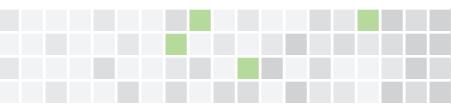


Fuzion4-120 Fuzion4-120

#### Consumer, Automotive, Hard Drive, LED Lighting

- Fully spliceable, hot swap, alternate, or duplicate feeder replenishmen
- Throughputs not reliant on gang-picking/duplication of feeders
- 400+ 8mm inputs (large reel capable), 58 random access tray inputs
- 01005 150mm, micro BGA, package-on-package (PoP), odd form shields, connectors
- <25dpmo (real) enabled by FZ30 head technologies, ion feeders, closed-loop monitoring
- Line Manager utilization tools for sustained output, LineChart to monitor factory performance

- Fully spliceable, hot swap, alternate, or duplicate feeder replenishment
- Throughputs not reliant on gang-picking/duplication of feeders
- PCB staging and component pre-pick for < 30 second pulse rates
- ~700 8mm inputs (large reel capable), 58 random access tray inputs, auto tray replenishment
- Industry standard for 01005 package-on-package (PoP), odd form shields, connectors
- <25dpmo (real) enabled by FZ30 head technologies, ion feeders, closed-loop monitoring
- Fastest placement head in the industry provides high throughput and low cost per placement
- Line Manager utilization tools for sustained output, LineChart to monitor factory performance



## Technologies for Performance, Flexibility & Yield





#### **Base Frame**

- Robust and stable foundation for accurate and repeatable performance
- · Precision machined to within 1µm from corner to corner for extreme accuracv

#### VRM Linear Motor Positioning System

- High-accuracy (1µm resolution), closed-loop positioning control supports current, converging and emerging technologies
- High acceleration up to 2.5G
- Dual-drive control is self correcting and reduces settle times
- Thermally stable, non-magnetic
- Fewer moving parts for minimal maintenance and no adjustments
- 20-year lineage thousands of proven VRM platforms in the field today
- Direct drive technology stands the test of time to maintain its accuracy indefinitely

#### Magellan Digital Upward-Looking Camera

- Exceptional flexibility for NPI through high-volume, high-throughput applications
- High resolution of 1024 x 1024 to facilitate small part feature recognition
- Large 55mm field-of-view improves throughput for applications that typically require multiple FOVs
- Complete feature-based recognition: full-lead/all-bump, missing-ball, orientation check, odd-form features
- · Provides substantial throughput improvements for applications that require multiple scans
- Front, side, and on-axis lighting that can be used individually or in combination
- Lighting intensity is consistent across viewable area for faster, more accurate alignment and inspection



#### FZ<sup>™</sup> Placement Heads

- · Extensive component ranges that significantly overlap between heads, delivering superior line balancing and the
- ability to simply change the program, and not the line or heads, when changing products
- Robust design, low maintenance, industry-leading accuracy and performance
- Dedicated gripper spindle for automated board support setups





#### FZ3O<sup>™</sup> Placement Head

The FZ30 is the industry's fastest, most accurate and most flexible high-speed placement head.

#### Maximized Performance

- Industry's fastest tact time (55ms), 35,000 cph per head
- Industry's most accurate high-speed placement head (34µm)
- Little derate, not reliant on gang picking, predictable throughputs on any mix

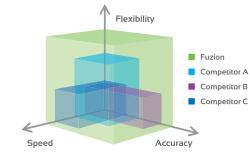
#### Uncompromising Flexibility

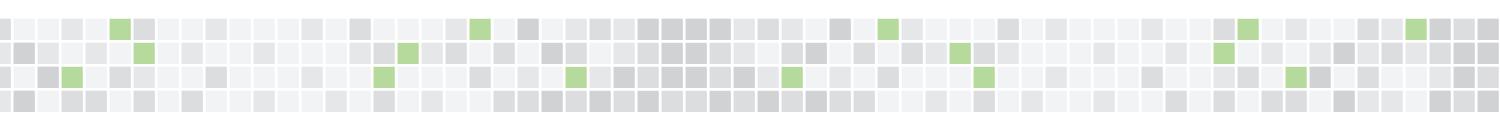
- Largest component range for a high-speed head (01005–30mm square): leadless, leaded, bumped, odd-form with little need to skip spindles
- Full-lead/all-bump inspection, missing-ball inspection/orientation check

#### Highest Quality and Yields

- Vertical Part Sensor (VPS) validates part presence, orientation, and thickness; inspects nozzles and enables on-the-fly exchange of suspect nozzles
- Auto Pocket Teach and touchdown sense at both pick and place improves pick ppm, guarantees ideal placement force, and reduces nozzle wear
- Single pick point eliminates gang picking (multiple pick point) concerns
- Auto nozzle centering/contamination check/bypass assure sustained yields

#### FZ30 - Unmatched flexibility and performance





# **FZ** Placement Heads







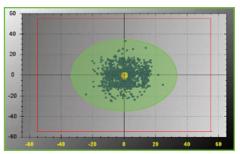


FZ7<sup>™</sup> Placement Head

The FZ7 head quickly and accurately places components as small as 0201 up to 55mm square with single field-ofview inspection and up to 40mm tall.

- Precision accuracy (27µm (a) Cpk>1)
- Advanced odd-form capability and insertion forces up to 5kg
- Components up to 150mm with multiple fields of view
- Standard Package-on-Package functionality

#### FZ30 - Best-in-class accuracy of 34µm



## **Fuzion Portfolio**

#### Single-Beam Models

#### Fuzion1-11 / FuzionOF1-11



#### Fuzion1-30



#### Dual-Beam Models

Fuzion2-14



## Fuzion2-37



Fuzion2-60



Versatile IC placement platform perfect for special processes such as Pin-in-Paste, Flip Chip and OFA
Single-beam, dual-drive overhead gantry system
One 7-spindle FZ7 and one 4-spindle FZ4 placement head
Upward-looking vision system
Superb for high-mix NPI environments and large board applications. Also a high-volume line booster.
Single-beam, dual-drive overhead gantry system
One 30-spindle rotary FZ30 placement head
Dual on-the-head optics

Best-in-class multi-function machine with fast placement of a wide component range for applications
where flexibility and performance per line length are important
Dual-beam, dual-drive overhead gantry system
Two 7-spindle FZ7 placement heads
Upward-looking vision system

A true multi-purpose platform. A versatile stand-alone prototyping solution, a flexible line balancer, or a high-performance multi-function solution. Dual-beam, dual-drive overhead gantry system One 30-spindle rotary FZ30 and one 7-spindle FZ7 placement head Dual on-the-head optics and upward-looking vision system Elexible high-speed productivity for medium-volume environments. A powerful line booster solution

Flexible, high-speed productivity for medium-volume environments. A powerful line booster solution
or high-performance small part placer.
Dual-beam, dual-drive overhead gantry system
Two 30-spindle rotary FZ30 placement heads
Dual on-the-head optics

Dual-Beam High-Capacity Models

#### FuzionXC2-37



Dual-beam, dual-drive overhead gantry system

## FuzionXC2-60



Dual-beam, dual-drive overhead gantry system Two 30-spindle rotary FZ30 placement heads

Dual on-the-head optics

Quad-Beam Models

#### Fuzion4-120



Quad-beam, dual-drive overhead gantry system Four 30-spindle rotary FZ30 placement heads Dual on-the-head optics

Model	Throughput (cph)	Accuracy (µm@≥1.00 Cpk)	Max Board Size	Max Feeder Inputs (8mm)	Component Range (mm)
Fuzion1-11	16,500 (Max)	±38 (Chips)	508 x 813mm		(0201) .25 x .5 x .15 (Min)
FuzionOF1-11	11,400 (1-Bd IPC Chips)	±27 (ICs)	20 x 32"	120 (2 ULC)	150 square and up to 40 tall
	35,000 (Max)	±34 (Chips)	508 x 1016mm		(01005) .18 x .38 x .10 (Min)
Fuzion1-30	22,600 (1-Bd IPC Chips)	±34 (ICs)	20 x 40"	136	30 x 30 x 6 (Max)
	30,750 (Max)	±38 (Chips)	508 x 813mm		(0201) .25 x .5 x .15 (Min)
Fuzion2-14	21,750 (1-Bd IPC Chips)	±27 (ICs)	20 x 32"	120 (2 ULC)	150 square and up to 40 tall
	48,000 (Max)	±34 (Chips)	508 x 1016mm		(01005) .18 x .38 x .10 (Min)
Fuzion2-37	27,500 (1-Bd IPC Chips)	±27 (ICs)	20 x 40"	128 (1 ULC)	150 square and up to 40 tall
	66,500 (Max)	±34 (Chips)	508 x 1016mm		(01005) .18 x .38 x .10 (Min)
Fuzion2-60	40,500 (1-Bd IPC Chips)	±34 (ICs)	20 x 40"	136	30 x 30 x 6 (Max)
	43,000 (Max)	±34 (Chips)	610 x 1300mm		(01005) .18 x .38 x .10 (Min)
FuzionXC2-37	20,500 (I-Bd IPC Chips)	±27 (ICs)	24 x 51.2"	272	150 square and up to 40 tall
	65,500 (Max)	±34 (Chips)	610 x 1300mm		(01005) .18 x .38 x .10 (Min)
FuzionXC2-60	30,000 (1-Bd IPC Chips)	±34 (ICs)	24 x 51.2"	264	30 x 30 x 6 (Max)
	140,000 (Max)	±34 (Chips)	500 x 700mm		(01005) .18 x .38 x .10 (Min)
Fuzion4-120	81,000 (1-Bd IPC Chips)	±34 (ICs)	19.7 x 27.6"	144	30 x 30 x 6 (Max)

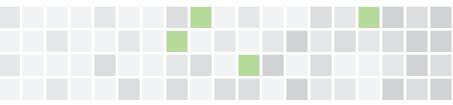
High-capacity NPI, all-in-one, line balancer, or multifunction solution with a full component range

One 30-spindle rotary FZ30 and one 7-spindle FZ7 placement head

Dual on-the-head optics and upward-looking vision system

Cost-efficient, high-performace turret replacement or high-input chip placer

#### Powerful performance for high-volume production environments: Consumer, Mobile, Notebook, Auto

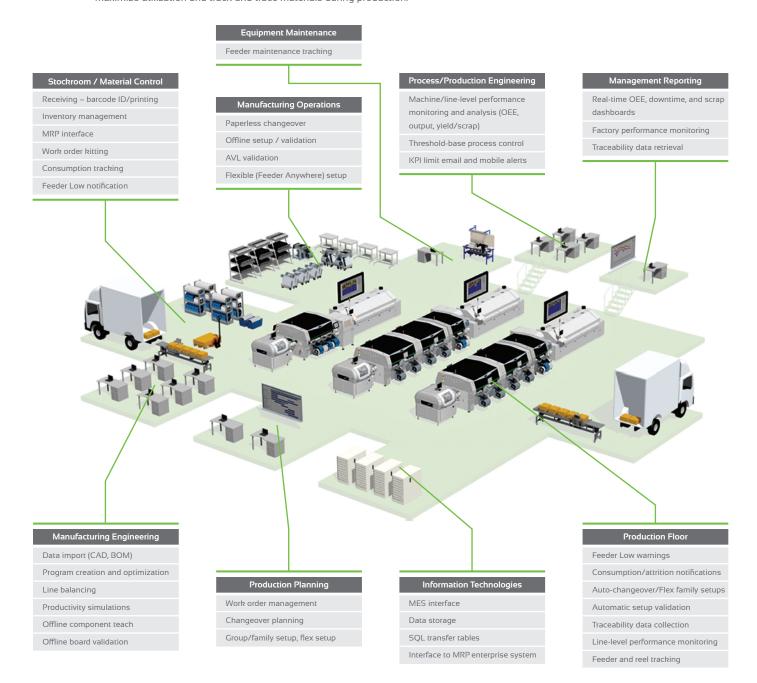


## Manufacturing Execution Software

# **D** Dimensions<sup>®</sup>

#### Connect. Streamline. Control.

The Dimensions software suite features powerful NPI solutions and changeover tools to accelerate product introductions, as well as turnkey shop floor control tools that provide real-time visibility and analysis to maximize utilization and track and trace materials during production.



Fuzion Platforms support the widest variety of input types in the industry; from strip tape NPI and tube feeders to high-volume continuous-splice tape feeders, random access matrix tray feeding, and odd-form feeders to support any automated assembly challenge.

#### High-Performance Tape Feeders



#### ion Feeders

- Fast/easy loading
- Load-in-place on feeder bank reduces handling time
- Operator-friendly ergonomics (size, weight, latching)
- Flexible reel management (baskets or optional reel holders)
- Strip tape-friendly
- 8mm dual-lane and 12/16mm single-lane occupy single slot
- Standard high-performance 01005 capability
- Multi-pitch (SL/DL), independent pitch and index speed (DL)
- Latch sensor enables safe hot swapping
- High-utilization continuous-splice capability with splice detection



#### Gold Plus Feeders

- 8 88mm tape widths, multi-pitch
- Integrated reel holders
- Dual-lane and single-lane options
- Continuous-splice capability
- Reel detection sensor



#### NPI Strip Tape Feeders

- Single lane/single slot strip tape feeders
- Multi-lane, multi-slot, matrix tray-style

# Versatile Feeding Solutions

#### Random Access Tray Feeders



#### Direct Tray Feeder (DTF)

- Components picked directly from tray (supports odd-form)
- JEDEC or non-standard vacuum formed matrix trays
- Operates in 3 modes: Exchange (no downtime for replenishment), Concurrent (combined for maxmium capacity), and Job Changeover (zero setup time)



#### Platform Tray Feeder (PTF)

- No base machine feeder capacity consumed
- Up to 58 different part numbers
- Parts are pre-oriented allowing for gang pick
- Stackable functionality accommodates highervolume parts
- Automatic empty tray removal



#### Stationary Matrix Tray Feeder

- Single tray, single part number tray feeder
- Adjustable tray height
- SMA Stackable Matrix Tray Feeder
- Stackable alternative for higher volumes of one part number

#### Specialty Feeders



#### Tube Feeders

- Adjustable track, multi-input track, singleinput multi-tube
- Odd-Form / Automation Feeders
- Bowl, GPAX, radial, and other feeding solutions

